



ITC Approved Managers
Minimum rates of pay: April 2011 – March 2012

	2011/12
Performers & Stage Managers	
Minimum Weekly Salary	£400.00
<i>Allowance rates in negotiation, 2010/11 rates apply</i>	
Commuting Costs: Actual travel costs above (per week)	£20.40
Relocation Costs: Maximum per week	London: £105.00 Out of London: £85.70
Recommended Allowances -	
Daily: Own Paying Accommodation	£33.15
Daily: Own Private Accommodation (not own home)	£10.50
Daily: One meal per day (i.e breakfast provided)	£14.60
Daily: Two meals per day (i.e breakfast not provided)	£21.20
Weekly Touring Allowance	£255.00
Designers	
Design fee	£2,185.00
Weekly fee for building set and other duties	£428.50
Directors	
Director's Fee (full length play)	£1,305.00
Director's Fee (short length play)	£903.00
Weekly Exclusive Services Payment	£400
Artistic/Resident Directors	£485
Choreographers	
Minimum Fee (incl. up to 2 weeks' rehearsal)	£1,613.00
Weekly Fee	£400.00
Daily Rate	£130.00
Session Rate (max. 3 hours)	£84.00
Fight Directors Session rate	£71.00
Writers	
Full length play	£7,650.00
Play under 70 minutes in length	£5,101.00
Play under 30 minutes in length	£2,550.00
Minimum royalty (Clause I 7.2)	£52.00
Royalty threshold (Clause II A.3)	£51,544.00
Meal Allowance (Clause II A.4c)	£14.80
Management Participation Threshold (Clause II A.5)	£29,453.00
Additional day rate (Clause II B.2vii)	£56.00
Pre/post show discussions (Clause II B.2xi)	£56.00
Option purchase (Clause II.C.4b)	£736.00 £148.00
Administrators	£400.00