

ITC Arts Management Reference Library

We have a library of arts management books in our training room. They are available for use during courses, or by appointment.

The ITC Reference Library is reference only. We are unable to allow books and reference material to be taken out of the ITC Training Room. If you wish to use the library, please contact Jon Opie, Training Administrator to arrange a time to visit: phone 020 7089 6821 or email j.opie@itc-arts.org

Publication	Author Surname	Main Category ITC	Code
21st Century Dance	Siddall	Arts Management (General)	AM(G)
Art & People	Wilkinson	Arts Management (General)	AM(G)
Art Management	Hagoort	Arts Management (General)	AM(G)
Art Matters	Tusa	Arts Management (General)	AM(G)
Arts Administration	Pick	Arts Management (General)	AM(G)
Arts Management	Chong	Arts Management (General)	AM(G)
Creating a Framework For Your Practice		Arts Management (General)	AM(G)
Creative Producing	Dean	Arts Management (General)	AM(G)
Designing Galleries	Sixsmith	Arts Management (General)	AM(G)
Diverse Voices		Arts Management (General)	AM(G)
Dramaturgy		Arts Management (General)	AM(G)
Engineers of the Imagination	Coult	Arts Management (General)	AM(G)
Essential Guide to Business in the Performing Arts	Freakley	Arts Management (General)	AM(G)
Essential Guide to Dance	Rickett-Young	Arts Management (General)	AM(G)
Essential Guide to Making Theatre	Fredman	Arts Management (General)	AM(G)
Eyes on Stalks	Fox	Arts Management (General)	AM(G)
Look Before You Leap	Whitley	Arts Management (General)	AM(G)
Making Places		Arts Management (General)	AM(G)
Management and the Arts	Byrnes	Arts Management (General)	AM(G)
Managing Britannia	Protherough	Arts Management (General)	AM(G)
Only Connect	Peppers	Arts Management (General)	AM(G)
Open Studios	Matarasso	Arts Management (General)	AM(G)
Pages From Stages	Field	Arts Management (General)	AM(G)
Playing With Fire	Herrmann	Arts Management (General)	AM(G)
Practical Guide for Writers and Companies, A	Harcourt	Arts Management (General)	AM(G)
Private Views	Palmer	Arts Management (General)	AM(G)
Re Views		Arts Management (General)	AM(G)
Safety Guidance	Bilton	Arts Management (General)	AM(G)
Same, But Different The: Rural Arts Touring in Scotland	Hamilton	Arts Management (General)	AM(G)

Publication	Author Surname	Main Category ITC	Code
Setting The Streets Alive		Arts Management (General)	AM(G)
Strategy and report on street arts	Hall	Arts Management (General)	AM(G)
Strategy and report on circus	Hall	Arts Management (General)	AM(G)
Street Arts and Circus: A Snapshot	Jermyn	Arts Management (General)	AM(G)
Street Arts: A User's Guide		Arts Management (General)	AM(G)
Taking Part		Arts Management (General)	AM(G)
Touring Scheme Toolkit	King	Arts Management (General)	AM(G)
Your Body Your Risk	Dyke	Arts Management (General)	AM(G)
Are You Sitting Comfortably?		Boards, Trusts & Governance	B,T&G
Black on Board Revisited		Boards, Trusts & Governance	B,T&G
Boards That Work	Fishel	Boards, Trusts & Governance	B,T&G
Care, Diligence and Skill *	Berry	Boards, Trusts & Governance	B,T&G
Charity Treasurer's Handbook	Morgan	Boards, Trusts & Governance	B,T&G
Charity Trustee's Handbook, The	Eastwood	Boards, Trusts & Governance	B,T&G
Developing Trustee Boards	Akpeki	Boards, Trusts & Governance	B,T&G
Enhancing Trusteeship Through Mentoring	Akpeki	Boards, Trusts & Governance	B,T&G
Good Governance	Cornforth	Boards, Trusts & Governance	B,T&G
Good Governance Action Plan for Medium and Large Voluntary Organisations	Adirondack	Boards, Trusts & Governance	B,T&G
Good Governance Action Plan for Voluntary Organisations, The	Adirondack	Boards, Trusts & Governance	B,T&G
Governance of Public and Non-Profit Organisations	Cornforth	Boards, Trusts & Governance	B,T&G
Inducting and Supporting Trustees	Akpeki	Boards, Trusts & Governance	B,T&G
Involving Young People	Akpeki	Boards, Trusts & Governance	B,T&G
Management Companion, A	Cook	Boards, Trusts & Governance	B,T&G
Minute Taker's Handbook, The	Comer	Boards, Trusts & Governance	B,T&G
Recent Trends in Charity Governance and Trusteeship	Cornforth	Boards, Trusts & Governance	B,T&G
Recruiting and Supporting Black and Minority Ethnic Trustees	Akpeki	Boards, Trusts & Governance	B,T&G
Rethinking Charity Trusteeship	Palmer	Boards, Trusts & Governance	B,T&G
Trustee Liability Insurance		Boards, Trusts & Governance	B,T&G
Charitable Status	Phillips	Charitable Status	CharStat
Charities and Trading Law, Accounting and Tax Issues	Framjee	Charitable Status	CharStat
From Charity to Creativity	K Anheier	Charitable Status	CharStat
20th Century Art Box, The		Creativity / Aesthetics	CreAes
Art and Illusion	Gombrich	Creativity / Aesthetics	CreAes
Art Box, The		Creativity / Aesthetics	CreAes
Art of Looking Sideways, The	Fletcher	Creativity / Aesthetics	CreAes
Art, Not Chance		Creativity / Aesthetics	CreAes
Artists Communities		Creativity / Aesthetics	CreAes
But is it Art?	Freeland	Creativity / Aesthetics	CreAes
Common Threads Uncommon People	Williams	Creativity / Aesthetics	CreAes

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Crash Course in Creativity	Clegg	Creativity / Aesthetics	CreAes
Drawing on the Artist Within	Edwards	Creativity / Aesthetics	CreAes
Drawing on the Right Side of the Brain	Edwards	Creativity / Aesthetics	CreAes
Handbook of Creativity	Sternberg	Creativity / Aesthetics	CreAes
Inspirational Leadership	Olivier	Creativity / Aesthetics	CreAes
Managing The Mavericks	Thorne	Creativity / Aesthetics	CreAes
On Creativity (Hardback)	Tusa	Creativity / Aesthetics	CreAes
On Creativity (Paperback)	Tusa	Creativity / Aesthetics	CreAes
Passage	Goldsworthy	Creativity / Aesthetics	CreAes
Silent Spaces	Drury	Creativity / Aesthetics	CreAes
Strange and Charmed	Ede	Creativity / Aesthetics	CreAes
Tastemakers, The	Millard	Creativity / Aesthetics	CreAes
Ultimate Book of Business Creativity	Jay	Creativity / Aesthetics	CreAes
Visualizations	Kemp	Creativity / Aesthetics	CreAes
Art For All	Wallinger	Cultural Policy	CulPol
Art for the nation	Taylor	Cultural Policy	CulPol
Art of Regeneration, The*	Matarasso	Cultural Policy	CulPol
Art Worlds	Becker	Cultural Policy	CulPol
Artist Unknown	Witts	Cultural Policy	CulPol
Arts in England	Skelton	Cultural Policy	CulPol
Arts Under Pressure	Smiers	Cultural Policy	CulPol
Balancing Act: artists' labour markets and the tax and benefits systems	Galloway	Cultural Policy	CulPol
Beyond Boundaries	Hewitt	Cultural Policy	CulPol
Building Jerusalem	Pick	Cultural Policy	CulPol
Building Legible Cities	Kelly	Cultural Policy	CulPol
Capturing Cultural Value	Holden	Cultural Policy	CulPol
Cities for a Small Country	Rogers	Cultural Policy	CulPol
City of Quarters	Bell	Cultural Policy	CulPol
Creative City - A Toolkit for Urban Innovators, The	Landry	Cultural Policy	CulPol
Creative Economy, The	Howkins	Cultural Policy	CulPol
Creative Europe		Cultural Policy	CulPol
Cultural Industries, The	Hesmondhalgh	Cultural Policy	CulPol
Cultural Pessimism	Bennett	Cultural Policy	CulPol
Cultural Planning	Evans	Cultural Policy	CulPol
Cultural Policy		Cultural Policy	CulPol
Cultural policy in action throughout Europe		Cultural Policy	CulPol
Cultural Theory And Popular Culture Introduction	Storey	Cultural Policy	CulPol
Cultural Theory and Popular Culture: A Reader	Storey	Cultural Policy	CulPol
Culture At The Crossroads	Pachter	Cultural Policy	CulPol

Publication	Author Surname	Main Category ITC	Code
Culture Policy Note No. 1 VAT and book policy		Cultural Policy	CulPol
Culture Policy Note No. 4 Balancing Act:	Matarasso	Cultural Policy	CulPol
Culture Policy Note No. 5 Governance	Everitt	Cultural Policy	CulPol
Culture Policy Note No. 6 Culture and Civil Society:	Fisher	Cultural Policy	CulPol
Culture Policy Note No. 7 Cultural Policy and Cultural Diversity	Bennett	Cultural Policy	CulPol
Culture Policy Note No. 8 Cultural Employment in Europe	Feist	Cultural Policy	CulPol
Culture Policy Note No. 9 Decentralisation		Cultural Policy	CulPol
Differing Diversities	Bennett	Cultural Policy	CulPol
Helsinki's Cultural Futures	Landry	Cultural Policy	CulPol
Human Zoo, The	Morris	Cultural Policy	CulPol
Imagination and regeneration:	Landry	Cultural Policy	CulPol
Independents, The	Leadbeater	Cultural Policy	CulPol
Innovative and Sustainable Cities	Hall	Cultural Policy	CulPol
Intercultural City Reader		Cultural Policy	CulPol
Keywords	Williams	Cultural Policy	CulPol
Making Sense of Place	Murray	Cultural Policy	CulPol
Managing the Cultural Sector	Clancy	Cultural Policy	CulPol
No Logo	Klein	Cultural Policy	CulPol
On The Edge	Douglas	Cultural Policy	CulPol
Planning for the Intercultural City	Bloomfield	Cultural Policy	CulPol
Privatising Culture	Wu	Cultural Policy	CulPol
Richness of Cities (Final Report), The	Worpole	Cultural Policy	CulPol
Riding The Rapids: Urban Life in an age of complexity	Landry	Cultural Policy	CulPol
Selfish Gene, The	Dawkins	Cultural Policy	CulPol
Surfing the Long wave	Leadbeater	Cultural Policy	CulPol
Tipping Point - Paperback	Gladwell	Cultural Policy	CulPol
Tipping Point (Hardback)	Gladwell	Cultural Policy	CulPol
Towards 2010	Hewison	Cultural Policy	CulPol
Towards Cultural Citizenship	Mercer	Cultural Policy	CulPol
Writing the New Economy	Middleton	Cultural Policy	CulPol
Aims in Motion	Castle	Education & Participation	Ed&Par
Art in Other Places	Cleveland	Education & Participation	Ed&Par
Art in Public Spaces	Wilkinson	Education & Participation	Ed&Par
Art of Inclusion, The	Jermyn	Education & Participation	Ed&Par
Artists in Residence	Manser	Education & Participation	Ed&Par
Artists in Schools	Sharp	Education & Participation	Ed&Par
Artists in the Community		Education & Participation	Ed&Par
Arts Approaches to Conflict	Liebmann ed	Education & Participation	Ed&Par

Publication	Author Surname	Main Category ITC	Code
Arts in Health	Lelchuck Staricoff	Education & Participation	Ed&Par
Arts in Health Care, The	Kaye	Education & Participation	Ed&Par
Arts in Healthcare CD		Education & Participation	Ed&Par
Arts in Healthcare Directory		Education & Participation	Ed&Par
Arts in Their View	Harland	Education & Participation	Ed&Par
Building Better Relationships With Schools	Rose	Education & Participation	Ed&Par
Children's Stories in Play Therapy	Cattanach	Education & Participation	Ed&Par
Common Culture	Willis	Education & Participation	Ed&Par
Common Threads: the arts for life		Education & Participation	Ed&Par
Constructing Musical Healing	Boyce-Tillman	Education & Participation	Ed&Par
Creating Chances	Ings	Education & Participation	Ed&Par
Creative Age	Seltzer	Education & Participation	Ed&Par
Creative Community Building		Education & Participation	Ed&Par
Creative Regeneration	Dwelly	Education & Participation	Ed&Par
Culture and Learning		Education & Participation	Ed&Par
Drama for People with Special Needs	Cattanach	Education & Participation	Ed&Par
Effective Schooling for the Community	Townsend	Education & Participation	Ed&Par
Excellence of Play, The	Moyles ed	Education & Participation	Ed&Par
Finding Voices Making Choices	Webster	Education & Participation	Ed&Par
From Policy to Partnership	Woolf	Education & Participation	Ed&Par
Games for Actors and Non-Actors	Boal	Education & Participation	Ed&Par
Games For The New Years	Harpe	Education & Participation	Ed&Par
Get Sorted	Jones	Education & Participation	Ed&Par
Good Citizenship and Educational Provision	Davies	Education & Participation	Ed&Par
Healing Environment, The	Kirklin	Education & Participation	Ed&Par
Help Your Child To Succeed	Lucas	Education & Participation	Ed&Par
Helping to Heal	Senior	Education & Participation	Ed&Par
Helping to Heal Catalogue (Photographs)	Hardman-Jones	Education & Participation	Ed&Par
House of Games	Johnston	Education & Participation	Ed&Par
I Am The Story	Astell-Burt	Education & Participation	Ed&Par
In Our Neighbourhood	Downing	Education & Participation	Ed&Par
Legislative Theatre	Boal	Education & Participation	Ed&Par
Moveable Feast (Inc Video)	Gee	Education & Participation	Ed&Par
New Old	Sulkin	Education & Participation	Ed&Par
Out of Our Minds	Robinson	Education & Participation	Ed&Par
Patient-Focused Architecture for Health Care	Scher	Education & Participation	Ed&Par
Playing A Part	Braverman	Education & Participation	Ed&Par
Powerful Force for Good, A		Education & Participation	Ed&Par
Rainbow of Desire	Boal	Education & Participation	Ed&Par
Realising Potential	Maxted	Education & Participation	Ed&Par
Sharing the Experience	Langford	Education & Participation	Ed&Par

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Slough Inspired		Education & Participation	Ed&Par
Story Factor, The	Simmons	Education & Participation	Ed&Par
Storymaking in Bereavement	Gersie	Education & Participation	Ed&Par
Therapeutic Potential of Creative Writing, The	Bolton	Education & Participation	Ed&Par
Thoughts on Art Education	Arnheim	Education & Participation	Ed&Par
Turning Points	Beddow	Education & Participation	Ed&Par
Upstart Youth Arts Directory 05/06		Education & Participation	Ed&Par
What Good Are The Arts?	Carey	Education & Participation	Ed&Par
Working in Schools	Jones	Education & Participation	Ed&Par
Working with Schools (part of Working with artists)	Rawson	Education & Participation	Ed&Par
Young People, Creativity and New Technologies	Sefton-Green	Education & Participation	Ed&Par
Acting with Intent	Downing	Educations & Participation	Ed&Par
Arts - what's in a word?	Jermyn	Equal Opportunities & Diversity	EqOpps
Eclipse		Equal Opportunities & Diversity	EqOpps
Employing Disabled People	Delin	Equal Opportunities & Diversity	EqOpps
Equal Opportunities - Policy Into Practice: Disability	Bailey	Equal Opportunities & Diversity	EqOpps
Equal Opportunities - Policy Into Practice: Gender	Gardiner	Equal Opportunities & Diversity	EqOpps
Equal Opportunities - Policy Into Practice: Race	Macauley	Equal Opportunities & Diversity	EqOpps
Equal Opportunities - Policy Into Practice: Sexuality	Richardson	Equal Opportunities & Diversity	EqOpps
Focus on cultural diversity: the arts in England	Panayiotou	Equal Opportunities & Diversity	EqOpps
Force for Change	Akpeki	Equal Opportunities & Diversity	EqOpps
Inclusive Future?, An	Christie	Equal Opportunities & Diversity	EqOpps
Shared Space		Equal Opportunities & Diversity	EqOpps
Financial Stewardship of Charities	Poffley	Financial Management	FinMan
Practical Guide to Charity Accounting	Sayer	Financial Management	FinMan
Practical Guide to Financial Management, A	Sayer	Financial Management	FinMan
Practical Guide to PAYE for Charities, A	Sayer	Financial Management	FinMan
Practical Guide to VAT	Sayer	Financial Management	FinMan
Arts Funding Guide	Forrester	Funding	Fund
Asking Properly	Smith	Funding	Fund
Avoiding the Wastepaper Basket	Cook	Funding	Fund
Building Creative Partnerships	Kelly	Funding	Fund
Business partnership with the arts - the tax essentials	Andersen	Funding	Fund

Publication	Author Surname	Main Category ITC	Code
Community Fundraising	Brown	Funding	Fund
Complete Fundraising Handbook	Botting	Funding	Fund
Complete Membership Handbook	Hill	Funding	Fund
Culture Incorporated: museums, artists, and corporate sponsorships	W Rectanus	Funding	Fund
Directory of Grant Making Trusts		Funding	Fund
Don't Just Applaud - Send Money!	Reiss	Funding	Fund
Effective Fundraising	FitzHerbert	Funding	Fund
Fundraising Strategy	Mullin	Funding	Fund
Good Ideas for Raising Serious Money	Passingham	Funding	Fund
Guide to Local Trusts in the South of England 2002/2003	French	Funding	Fund
Guide to the Major Trusts Vol 1 05/06	Traynor	Funding	Fund
Guide to the Major Trusts Vol 2 05/06	Griffiths	Funding	Fund
Guide to UK Company Giving	Smyth	Funding	Fund
Organising Special Events	Gray	Funding	Fund
Sponsorship Manual Arts & Business		Funding	Fund
Tried and Tested Ideas for local fundraising events	Passingham	Funding	Fund
Writing Better Fundraising Applications	Norton	Funding	Fund
CPR for Nonprofits	Reiss	General Management / Voluntary Sector	GenVol
Good Management Guide, The	Harris	General Management / Voluntary Sector	GenVol
Just About Managing (B)	Adirondack	General Management / Voluntary Sector	GenVol
Managing and Measuring Social Enterprises	Paton	General Management / Voluntary Sector	GenVol
Managing At The Leading Edge	Hudson	General Management / Voluntary Sector	GenVol
New Management Reader, The	Paton (ed)	General Management / Voluntary Sector	GenVol
Social Enterprise in Anytown	Pearce	General Management / Voluntary Sector	GenVol
Voluntary But Not Amateur	Hayes	General Management / Voluntary Sector	GenVol
Across the Street Around the World	Williams	International	Int
Business Equipment Contracts	NCVO Development Team	Legal	Legal
Copyright in a Week	Cornish	Legal	Legal
Implementing Droit de Suite	McAndrew	Legal	Legal
Law of Copyright & Rights in Performance	De Freitas	Legal	Legal
Mutual Obligations	Saunders	Legal	Legal

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Voluntary Sector Legal Handbook	Adirondack	Legal	Legal
Arts Ambassadors Unit Final Report	Haygarth	Marketing	Mktg
Brand child	Seybold	Marketing	Mktg
Brand Sense (Hardback)	Lindstrom	Marketing	Mktg
Cause Related Marketing	Adkins	Marketing	Mktg
Commissioning Market Research	Hill	Marketing	Mktg
Creating Powerful Brands	de Chernatony	Marketing	Mktg
Creative Arts Marketing	Hill	Marketing	Mktg
Customer Relationship Management	Knox	Marketing	Mktg
Direct and Database Marketing	McCorkell	Marketing	Mktg
DIY Guide to Public Relations	Ali	Marketing	Mktg
Do Your Own Market Research	Hagre	Marketing	Mktg
Effective Customer Care	Knight	Marketing	Mktg
Experience Economy, The	Pine II	Marketing	Mktg
Family Factor The	Rose	Marketing	Mktg
Family Friendly Final Report		Marketing	Mktg
Funky On Your Flyer	Ings	Marketing	Mktg
Great Answers to Tough Marketing Questions	Smith	Marketing	Mktg
Guide to Audience Development, A	Maitland	Marketing	Mktg
Hero and the Outlaw, The	Mark	Marketing	Mktg
How Brands Become Icons	Holt	Marketing	Mktg
How Come Your Marketing Plans Aren't Working? (If You're So Brilliant.....)	McDonald	Marketing	Mktg
How Much?	Galvin	Marketing	Mktg
Internet Marketing	Chaffey	Marketing	Mktg
Invisible Grail, The	Simmons	Marketing	Mktg
Is it Time for Plan B?	Maitland	Marketing	Mktg
It's For You	Dixon	Marketing	Mktg
Job Watch	Tomlinson	Marketing	Mktg
Legendary Brands	Vincent	Marketing	Mktg
Logos	Lloyd Morgan	Marketing	Mktg
Market the Arts!	Mellilo ed	Marketing	Mktg
Marketing and Touring	Maitland	Marketing	Mktg
Marketing Communications	Smith	Marketing	Mktg
Marketing Culture And The Arts	Colbert	Marketing	Mktg
Marketing Manual	Maitland	Marketing	Mktg
Marketing Plan in Colour	McDonald	Marketing	Mktg
Marketing Plans, How to prepare	McDonald	Marketing	Mktg
Marketing the Museum	McLean	Marketing	Mktg
Market-Led Strategic Change	Piercy	Marketing	Mktg
More Words That Sell	Bayan	Marketing	Mktg
New Marketing, The	McDonald	Marketing	Mktg

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One-To-One Future, The	Aldridge	Marketing	Mktg
Phrases that Sell	Werz	Marketing	Mktg
Practical Guide to working with Arts Ambassadors, A	Jennings	Marketing	Mktg
Psychology of the Internet, The	Millman	Marketing	Mktg
Raving Fans!	Blanchard	Marketing	Mktg
Relationship Marketing for Competitive Advantage	Payne	Marketing	Mktg
Relationship Marketing: Creating Stakeholder Value	Christopher	Marketing	Mktg
Standing Room Only	Kotler	Marketing	Mktg
Stop Re-inventing the Wheel	Baker	Marketing	Mktg
Strategic Marketing for Non-Profit Organizations	Kotler	Marketing	Mktg
Strategic Marketing in Practice	Ranchhod	Marketing	Mktg
Targeting the Now Generation	Marketing the Arts in Oxfordshire	Marketing	Mktg
Thinking Big!	Cashman	Marketing	Mktg
Web M@rketi ng in a week	Gabay	Marketing	Mktg
Where Now?	Rawlings - Jackson	Marketing	Mktg
Words That Sell	Bayan	Marketing	Mktg
Art Of Possibility	Zander	New Thinking	NewThink
boo hoo	Malmsten	New Thinking	NewThink
Create!	Butcher	New Thinking	NewThink
Creative Management	Henry (ed)	New Thinking	NewThink
Creativity and Perception in Management	Henry	New Thinking	NewThink
Current Issues in Business Ethics	Davies ed	New Thinking	NewThink
Dialogue at Work	Dixon	New Thinking	NewThink
Elephant and the Flea (Paperback)	Handy	New Thinking	NewThink
Elephant And The Flea, The (Hardback)	Handy	New Thinking	NewThink
Fish	Lundin	New Thinking	NewThink
Hungry Spirit	Handy	New Thinking	NewThink
Management Challenges for the 21st Century	Drucker	New Thinking	NewThink
Navigating Complexity (paperback)	Batram	New Thinking	NewThink
New Alchemists, The	Handy	New Thinking	NewThink
Peacock in the Land of Penguins	Hateley	New Thinking	NewThink
Search for Meaning, The	Handy	New Thinking	NewThink
Seven Habits of Highly Effective People	Covey	New Thinking	NewThink
Seven-Day Weekend, The	Semler	New Thinking	NewThink
Six Thinking Hats	de Bono	New Thinking	NewThink
Age of Unreason	Handy	Organisations & Networks	Org&Net
Changing Minds	Gardner	Organisations & Networks	Org&Net

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Committed Enterprise, The	Lauder	Organisations & Networks	Org&Net
Concise Guide to the Learning Organisation	Pedler	Organisations & Networks	Org&Net
Creative Connections	Shaw	Organisations & Networks	Org&Net
Dealing with Disputes in Voluntary Organisations	Lawrance	Organisations & Networks	Org&Net
Developing Your Organisation	Laurie	Organisations & Networks	Org&Net
Effective Leadership	Adair	Organisations & Networks	Org&Net
Fifth Discipline Fieldbook, The	Senge	Organisations & Networks	Org&Net
Gods of Management	Handy	Organisations & Networks	Org&Net
How to Manage Organisational Change	Hussey	Organisations & Networks	Org&Net
Imaginization	Morgan	Organisations & Networks	Org&Net
Leader of the Future	Hesselbein	Organisations & Networks	Org&Net
Leadership Challenge, The	Posner	Organisations & Networks	Org&Net
Leading & Managing Expressive Dimension	Mason	Organisations & Networks	Org&Net
Making Partnerships Work		Organisations & Networks	Org&Net
Manager's Guide to Leadership	Pedlar	Organisations & Networks	Org&Net
Maverick!	Semler	Organisations & Networks	Org&Net
Networking Culture	Pehn	Organisations & Networks	Org&Net
Organizational Culture and Leadership	Schein	Organisations & Networks	Org&Net
Perfect Leader	Leigh	Organisations & Networks	Org&Net
Principle-Centred Leadership	Covey	Organisations & Networks	Org&Net
Ten Keys to Successful Change Management	Pendlebury	Organisations & Networks	Org&Net
To Our Mutual Advantage	Leadbeater	Organisations & Networks	Org&Net
Understanding Organisations	Handy	Organisations & Networks	Org&Net
Understanding Voluntary Organisations	Handy	Organisations & Networks	Org&Net
Way of the Leader, The	Krause	Organisations & Networks	Org&Net
What A Way To Run A Railroad	Landry	Organisations & Networks	Org&Net
Who Moved My Cheese?	Johnson	Organisations & Networks	Org&Net
Working Together	Jupp	Organisations & Networks	Org&Net
101 Ways To Develop Your People Without Trying	Honey	People Management	People
Current Practice Good Practice		People Management	People
Discipline and Grievances at Work (B)	ACAS	People Management	People
Employment Records Handbook	Ticher	People Management	People
Essential Volunteer Management	McCurley	People Management	People
Managing Absence	Hargreaves	People Management	People
Managing Conflict	Taylor	People Management	People
Managing Recruitment and Selection	Taylor	People Management	People
Recruiting volunteers	Dyer	People Management	People

Publication	Author Surname	Main Category ITC	Code
Setting Chief Executive Officer Remuneration	Dawkins	People Management	People
Social Interaction and Personal Relationships	Miell (ed)	People Management	People
Trust Effect, The	Reynolds	People Management	People
Complete Guide to Business and Strategic Planning for Voluntary Organisations	Lawrie	Planning & Projects	PlanProj
Complete Guide to Creating and Managing New Projects	Lawrie	Planning & Projects	PlanProj
Handbook of Project Management	Young	Planning & Projects	PlanProj
Managing Without Profit	Hudson	Planning & Projects	PlanProj
Mapping the Future		Planning & Projects	PlanProj
Partnerships for Learning	Woolf	Planning & Projects	PlanProj
Planning Together (B)	Gawlinski	Planning & Projects	PlanProj
Through the Maze* (B)	Summerton	Planning & Projects	PlanProj
Festival and Events Management	Yeoman	Programming & Events	ProgEve
Festival and Special Event Management	Allen	Programming & Events	ProgEve
Irish Theatre Handbook		Programming & Events	ProgEve
Promoters' Don't Panic! Pack	MacInnes	Programming & Events	ProgEve
ABC of Action Learning	Revans	Self Development	Self
Achieve!	Butcher	Self Development	Self
Action Learning for Managers	Pedler	Self Development	Self
Becoming Yourself	O'Brien	Self Development	Self
Hare Brain Tortoise Mind	Claxton	Self Development	Self
Learning Log	Honey	Self Development	Self
Learning Styles Questionnaire	Honey	Self Development	Self
Lend Me Your Ears	Atkinson	Self Development	Self
Living Your Best Life	Berman Fortgang	Self Development	Self
Make It Happen!		Self Development	Self
Manager's Guide to Self Development, A	Pedler	Self Development	Self
Managing Yourself	Pedler	Self Development	Self
Mentoring	Hamilton	Self Development	Self
Personal Development Plans	Honey	Self Development	Self
Positive Management	O'Brien	Self Development	Self
Power Up Your Mind	Lucas	Self Development	Self
Soul Purpose	Holder	Self Development	Self
Take Yourself to the Top		Self Development	Self
Understanding Barriers to Learning	Maxted	Self Development	Self
Arts & Business Sponsorship Manual		Sponsorship	Spon
Artists in figures	Davies	Technology / Information Management	Tech
Data Protection	Tomlinson	Technology / Information Management	Tech

Publication	Author Surname	Main Category ITC	Code
Data Protection for Voluntary Organisations	Ticher	Technology / Information Management	Tech
Designing Web Usability	Nielsen	Technology / Information Management	Tech
Don't Make Me Think	Krug	Technology / Information Management	Tech
Homepage Usability	Nielsen	Technology / Information Management	Tech
How to Produce Inspiring Annual Reports	Burnett	Technology / Information Management	Tech
Information Management for Voluntary and Community Organisations	Ticher	Technology / Information Management	Tech
Internet for Artists, The	Taylor	Technology / Information Management	Tech
*/	Tomlinson	Technology / Information Management	Tech
Qualitative Researching with Text, Image and Sound	Bauer (ed)	tra	Train
201 Icebreakers	West	Training	Train
Consulting for Real People	Cockman	Training	Train
Cultural Methodologies	McGuigan (ed)	Training	Train
Developing Knowledge - Based Client Relationships	Dawson	Training	Train
Doing Your Research Project	Bell	Training	Train
Effective Use of Role-Play, The	van Ments	Training	Train
Good Research Guide	Denscombe	Training	Train
Helping the Client	Heron	Training	Train
Research Methods for Managers	Gill	Training	Train
Researching Culture	Alasuutari	Training	Train
Researching Society and Culture	Seale (ed)	Training	Train
Returning to Study	Powell	Training	Train
Student Skills Guide	Drew	Training	Train
Writing at University	Crème	Training	Train
Writing at Work: How to	Barker	Training	Train
Best Value and The Arts	Craig	Value of the Arts	Value
Creative Accounting	Lingayah	Value of the Arts	Value
Creative Bits	Kelly	Value of the Arts	Value
Did it deliver?		Value of the Arts	Value
Did It Make A Difference?	Matarasso	Value of the Arts	Value
Did It Work For You?		Value of the Arts	Value
For Art's Sake?	Cowling	Value of the Arts	Value
How the Arts Measure Up	Williams	Value of the Arts	Value
Joining In	Everitt	Value of the Arts	Value
Low Flying Heroes	MacGillivray	Value of the Arts	Value
Magic, Myths and Money	Matarasso	Value of the Arts	Value
Me, Myself, My Team	McLeod	Value of the Arts	Value

Publication	Author Surname	Main Category ITC	Code
Measuring the economic and social impact of the arts	Reeves	Value of the Arts	Value
Poverty and Oysters	Matarasso	Value of the Arts	Value
Public Interest	Steele	Value of the Arts	Value
Recognising Culture	Matarasso (ed)	Value of the Arts	Value
Taliruni's Travellers (B)	Moriarty	Value of the Arts	Value
Vital Signs	Matarasso	Value of the Arts	Value
Managing Your Community Building	Hudson	Venue, Premises & Technical Management	Venue